

WHAT IS INDEPENDENT LIVE?

Independent live entertainment stages are independently owned and operated, meaning they are not controlled by a multinational corporation or a publicly traded company, and their primary mission is to present live performances to the public. This includes venues, promoters, festivals and more.

OVERVIEW IN FLORIDA

Florida's independent live entertainment industry drives \$4.2 billion in state GDP, \$7.8 billion in economic output, and \$421.7 million in tax revenue, supporting 52,018 jobs and \$2.2 billion in wages. With \$567.3 million in off-site tourism spending, the sector is both a cultural anchor and a major economic force.

ECONOMIC IMPACT



\$7.8 BILLION
TOTAL ECONOMIC OUTPUT



\$4.2 BILLION
CONTRIBUTION TO STATE GDP



STATE AND LOCAL
\$421.7 MILLION



21,396
TOTAL EMPLOYEES



10,728,940 MILLION
FANS SERVED



\$2.2 BILLION
WAGES AND BENEFITS PAID



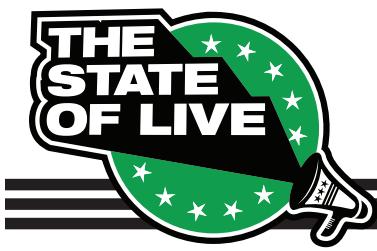
52,018
JOBS SUPPORTED

PROFITABILITY



35%
OF STAGES WERE
PROFITABLE

In Florida, despite the sector's clear economic impact, **only 35%** of independent stages identified themselves as profitable in 2024, underscoring the urgent need for solutions to ensure their survival and sustainability.



THE FIRST ECONOMIC RESEARCH STUDY OF THE INDEPENDENT LIVE SECTOR



FLORIDA

TOURISM BREAKDOWN



\$567.3 MILLION
OFF-SITE TOURISM SPENDING

In 2024 alone, fans attending independent shows generated \$567.3 million in off-site spending — filling hotel rooms, crowding local restaurants, supporting shops, and tipping drivers.



\$494.2 MILLION
SPENT ON LODGING



\$38.9 MILLION
SPENT AT RESTAURANTS AND BARS



\$19.4 MILLION
SPENT ON SHOPPING



\$10.6 MILLION
SPENT ON GAS, PARKING AND TRANSPORT



\$3.9 MILLION
SPENT ON OTHER ENTERTAINMENT AND REC

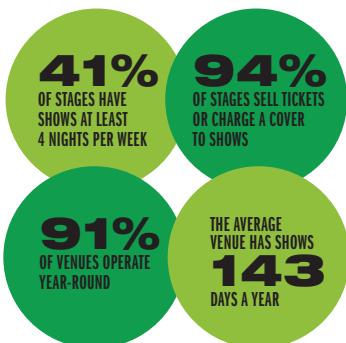
IMPACT TABLE

Impact Type	Employment	Labor Income	Value Added	Output	Local/County Tax Revenue	State Tax Revenue	Federal Tax Revenue
Direct Effect	21,396	\$750.50	\$1,525.00	\$2,979.90	\$78.30	\$81.20	\$200.40
Indirect Effect	21,884	\$992.10	\$1,787.90	\$3,217.90	\$83.50	\$86.40	\$256.70
Induced Effect	8,689	\$501.30	\$971.00	\$1,608.80	\$44.80	\$46.70	\$133.00
Total Effect	51,970	\$2,243.90	\$4,283.80	\$7,806.60	\$206.60	\$214.30	\$590.10
Multiplier	2.43	2.99	2.81	2.62			

This table shows the full economic ripple effect of Florida's independent live entertainment sector, including the jobs, income, business activity, and tax revenues generated directly by venues and festivals, through their in-state suppliers, and from the additional local spending of workers in those jobs. For the full methodology, see the national report at stateoflive.org

NATIONAL OVERVIEW

INDUSTRY OPERATIONS SNAPSHOT



ACROSS ALL STAGES, THE TOP OPERATIONAL CHALLENGES RANKED BY FREQUENCY INCLUDE

1. MARKETING & BRINGING IN AN AUDIENCE
2. ARTIST COSTS RISING DRIVING HIGHER ARTIST FEES
3. STAFFING COSTS
4. INFLATION
5. MONOPOLIES
6. RISING INSURANCE COSTS
7. SCALPERS & PREDATORY RESALE PLATFORMS
8. COST OF RENT AND MORTGAGE
9. UNCAPPED, UNLIMITED PERFORMING RIGHTS ORGANIZATION FEES
10. DECREASING ALCOHOL SALES